



fidelity

payments.

Unlock the power of payments, together



We share our residuals with you, including revenue from ancillary services and paper statements.



Virtual terminals and pay-by-link QR codes featured on white-label ordering pages.



A network of 15 acquiring banks, allowing us to cater to all business types.



The payment sector is a £12 Billion space with the UK and is currently going through a boom with more and more payment providers and innovations coming into the market.

Every business in the UK will require a method of accepting payments, whether this be by a Chip and Pin machine, their website through a gateway, a pay by link , or though an ordering App linked to a QR code.

Fidelity have partnered with the leading software and acquiring banks to add a further value to your customers and your business.



Reasons to sell Fidelity Payments

- ✓ Help your customers reduce their rates on credit and debit cards on both business and personal.
- ✓ Obtain upfront commissions from payment terminal sales.
- ✓ Ongoing transaction commissions for every purchase made from your customers.
- ✓ Leading centralised platform to see how your customers turnover creates revenue for your business.
- ✓ Add further value to your business and customers.
- ✓ Review 18 different acquiring banks to help provide your customers the most competitive rates on the market.
- ✓ Help provide your customers with alternative payment methods such as payment links, virtual terminals or online banking.
- ✓ Full product deployment support with both 4G and broadband enabled terminals.



Commissions and how they work

We pay commissions in two elements and pride ourselves on being fully transparent with all reports and commissions, including how they are generated.

Residuals

Our residuals are shared with you, including ancillary fees, paper statement fees, and any other revenue we receive. We believe in incentivizing you to price correctly on all merchants, as we want to ensure a margin for both of us.

Terminal commissions

The terminal commissions are paid upfront and based on a matrix of 48 months. If you sell 12/24/36 months, the commissions are prorated down accordingly.



On the up

As a performance incentive, delivering ten new live deals each month will increase your residual by 5% up to a maximum of 75%. However, if you have two consecutive months without meeting this target, your percentage will decrease by 5% each consecutive month until it reaches a minimum of 50%.



EMPOWERING PARTNERS. JOIN CLUB FIDELITY.

The most customer centric **reseller partner programme** in the United Kingdom.

Benefit from a compelling margin share by reselling our products and services. Our relationships with our vendors are second to none. Leverage our relationships with top tier suppliers to provide the perfect solutions for your customers. Our extensive product suite gives you a competitive advantage to attract new customers and create new opportunities within your existing customer base.

fidelity-group.co.uk/partners/

