

Did you know that, since the start of the pandemic, 4.7m households in the UK have acquired a new pet?¹

of vet professionals report experiencing conflict in their work-life balance ² 80% of practices have seen an increase in caseload due to the rise in pet ownership²

High demand

Staff shortages caused by the pandemic and Brexit have also collided, creating the perfect storm of record-high demand. So, how is this demand impacting a veterinary team's day to day?



of staff fail to offer an appointment when a prospective client calls ³



of vets are required to be on call (and they're up all night)⁸



of employees suffer from chronic stress, with wellbeing scores steadily declining since 2015 ³

Challenging times

As practices are inundated with queries and increased complaints, it's time to look at the biggest challenges facing the profession...





Lack of support and increased workloads



Despite these challenges, vets cited building client relationships as their favourite work aspect.

Are customer experience solutions the **best medicine**?



Improving customer experience How do veterinary teams believe • Offer different engagement channels 3

employee and customer experience could be improved?

- Make it easier for pet owners to
- log queries³More flexibility around new
- tech adoption³



They say animals can sense negative emotions - so can their owners!

Leveraged correctly, the right solution can address those 'ruff' challenges that

The **right** solution

make impeccable user experience and veterinary CX so difficult to deliver.

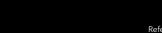
With the right solution, your practice can benefit from:Reduced call queues

experience with the right solution.

- More time to work directly with clients and their beloved pets
- Ability to respond to multiple queries at once, engaging through different platforms
 Easy-to-implement technology
- The tools to work more efficiently and gain better insights to inform decisions
 Improved employee wellbeing as workload becomes manageable

Simplify, enhance, and transform user and customer





References:

https://www.pfma.org.uk/news/new-pfma-pet-population-data-highlights-pet-peak-but-the-number-of-owners-giving-up-their-pet-is-huge-concern
https://www.theguardian.com/lifeandstyle/2022/feb/13/we-are-exhausted-and-burntout-vets-in-crisis

https://www.rcvs.org.uk/news-and-views/publications/the-2019-survey-of-the-veterinary-profession/